

AMENDMENT 001

Agreement Between

The Rector and Visitors of the University of Virginia

and

Venture Tours

The Rector and Visitors of the University of Virginia (the “University”) and Venture Tours (“Selected Firm”) are amending the Agreement, whereby Selected Firm contracted to provide Chauffeured Ground Transportation Services (the “Services”) to the University.

Agreement Amendments are as follows:

Change 1)

Term Section – will be replaced in its entirety with the following:

The Term of this Agreement will be until June 30, 2027. Selected Firm’s pricing and discounts will remain for a period of two years from date of Agreement. The University and the Selected Firm(s) may re-negotiate pricing and other requirements for the Services during the Term on a biennial basis. The University reserves the right to terminate this Agreement at any time during the Term by providing the Selected Firm 30 days’ notice.

Change 2)

Section I. Conditions of Award / Purchasing and Payment section – the following will be added to the end of this section:

Selected Firm agrees that the fees in this Agreement are the maximum fees that can be charged. Selected Firm is allowed to provide lower fees to specific VHEPC / VASCUPP members if mutually agreed upon. For example a Selected Firm may choose to extend lower pricing when taking into consideration one or more of the following subjects; the VASCUPP Zone map, local supply and demand trends, and / or the Selected Firm’s current marketing and promotional efforts.

**Change 3)
Replace Fee matrix with the following**

All other terms and conditions of the Agreement will remain in effect.

**For the Rector and Visitors
of the University of Virginia**

DocuSigned by:

Angelo Maurelli

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Angelo Maurelli
Associate Vice President for Financial
Operations

3/26/2020

Date

For Venture Tours

Michelle Paul

Michelle Paul
Operations & Dispatch Manager

March 26, 2020

Date

Agreement tracking #1953115

Attachment B: Service Pricing

| For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category | | | | | | EXAMPLE |
|---|--|--------------------|----------------------------------|---------------------|---------|-----------------------------------|
| Type of Vehicle | 36 | 44 | 28 luxury/36 luxury/55 Passenger | Double Decker | Sleeper | 55 - Passenger |
| Passenger capacity | 36 | 44 | 28/36/55 | 81 | 26/58 | 55 |
| Cost per Hour | 795.00 for 8 hours | 825.00 for 8 hours | 850.00 for 8 hours | 1225.00 for 8 hours | 1350 | \$100 |
| Cost per loaded mile | 4.59 | 4.79 | 5.22 | 7.38 | 6.49 | \$2.00 |
| Cost per unloaded mile | 3.15 | 3.15 | 3.15 | 3.15 | 3.15 | \$5.00 |
| Minimum hours required to be rented | 8 | 8 | 8 | 8 | 8 | 6 |
| Max Daily charge | 1200 | 1200 | 1200 | 1650 | 1500 | \$1,200 |
| Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge | | | | | | |
| Overnight fees | 350.00 plus group provides and pays for hotel, | | | | | Room plus \$20 per night for food |
| Multi day trip fees | \$750 plus group provides and pays for hotel | | | | | |
| How is driver gratuity handled | customer discretion | | | | | Customer discretion |
| No charge for deadhead miles up to how many miles | 0 | | | | | 150 |

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|--|--|--|
| <p>Above pricing is valid up to a Diesel price of \$___ per gallon. How is surcharge calculated</p> | <p>No surcharge if price is under \$4.00. If over, \$10 fee per day for every .10 cent overage</p> | <p>No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage</p> |
| <p>How are cancellations fees handled</p> | <p>case by case basis</p> | |

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|---|----------------|
| <p>For Taxi vendors provide pricing structure for standard pick-up / drop-off request:</p> | <p>EXAMPLE</p> |
|---|----------------|

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|-------------------------------|--------------------------------|--|----------------------|---------------|--|
| <p>Start-up fee</p> | | | | <p>\$2.00</p> | |
| <p>Cost per mile</p> | | | | <p>\$2.40</p> | |
| <p>Cost per minute</p> | | | | <p>\$0.40</p> | |
| <p>Additional Fees</p> | <p>Fee description:</p> | | <p>Amount</p> | | |
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|-----------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Airport: | based on loaded and unloaded mileage |
|-----------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|

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|----------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| For which VASCUPP school: | James Madison University | | | | | |
| Vehicle Type: | 36 | 44 | 28 luxury/36 luxury/55 Passenger | Double Decker | Sleeper | |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |

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|----------------------------------|-------------------------|---------|---------|---------|---------|---------|
| For which VASCUPP school: | Old Dominion University | | | | | |
| Vehicle Type: | | | | | | |
| Airport: | Richmond | \$1,050 | \$1,050 | \$1,050 | \$1,050 | \$1,050 |
| Airport: | Newport News | \$775 | \$775 | \$775 | \$775 | \$775 |
| Airport: | Norfolk | \$675 | \$675 | \$675 | \$675 | \$675 |

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|-----------------|--|--|--|--|--|--|
| Airport: | | | | | | |
| Airport: | | | | | | |

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| For which VASCUPP school: | Longwood University | | | | | |
| Vehicle Type: | 36 | 44 | 28 luxury/36 luxury/55 Passenger | Double Decker | Sleeper | |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |

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|----------------------------------|--------------------|----|----------------------------------|---------------|---------|--|
| For which VASCUPP school: | Radford University | | | | | |
| Vehicle Type: | 36 | 44 | 28 luxury/36 luxury/55 Passenger | Double Decker | Sleeper | |

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| Airport: | based on loaded and unloaded mileage |
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| For which VASCUPP school: | University of Virginia | | | | | |
| Vehicle Type: | | | | | | |
| Airport: | Charlottesville | based on loaded and unloaded mileage |
| Airport: | Richmond | based on loaded and unloaded mileage |
| Airport: | Dulles | based on loaded and unloaded mileage |
| Airport: | | based on loaded and unloaded mileage |

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|-----------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |

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| For which VASCUPP school: | Virginia Military Institute | | | | | |
| Vehicle Type: | | | | | | |
| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |
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| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |

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| For which VASCUPP school: | Virginia Tech | | | | | |
| Vehicle Type: | | | | | | |

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| Airport: | based on loaded and unloaded mileage |
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| Airport: | based on loaded and unloaded mileage |
| Airport: | based on loaded and unloaded mileage |

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|----------------------------------|------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| For which VASCUPP school: | William and Mary | | | | | |
| Vehicle Type: | 36 | 44 | 28 luxury/36 luxury/55 Passenger | Double Decker | Sleeper | |
| Airport: | Dulles | based on loaded and unloaded mileage |
| Airport: | Richmond | \$775 | \$775 | \$775 | \$875 | \$875 |
| Airport: | Newport News | \$775 | \$775 | \$775 | \$875 | \$875 |
| Airport: | Norfolk | \$775 | \$775 | \$775 | \$875 | \$875 |
| Airport: | | | | | | |